

Inside Sales - Intern

The Inside Sales Intern role is to:

- Generate leads for our sales team to help expand and enhance their prospect base and identify potential new clients
- Using telephone (primarily) and some e-mail to communicate client value proposition through pre-designed offers and initiatives with researchers from Pharma, Biotech and Academic institutions
- Leveraging CRM tools to facilitate multiple aspects of the sales cycle
- Qualifying sales leads (primarily warm leads) and setting appointments
- Creating a competitive edge by identifying customer needs by leveraging documented sales processes and best practices
- Providing input into call guides to achieve specified results
- Market research

Qualification: Currently Pursuing Master's Degree or completed B.S. (or equivalent experience)

Please e-mail your CV to careers-us@medgenome.com

Get in touch:  1800 103 3691 |  careers-us@medgenome.com |  medgenome.com

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